

In an effort to continue to provide the best products and services to our clients we are pleased to announce that AFLAC is part of our benefit services. We have personally purchase products from AFLAC for many years and due to the positive feedback from clients whom have requested and utilized the service we urge you to consider adding the programs to your current benefit package.

I am sure you recognize the name AFLAC and so will your employees. AFLAC currently has programs in place with over 350,000 employer's nationwide covering over 40 million people. AFLAC offers several benefit choices to your employees on a voluntary basis. Employees are under no obligation to participate; however, they are being offered to further the goal of bringing quality benefits to you and your staff.

#### **Why AFLAC benefits make sense for you as an Employer...**

- \* Expand your benefits program at NO cost to you.
- \* Achieve FICA savings and reduce worker's compensation costs.
- \* Help improve employee moral and retention.
- \* Help contribute to employees' health through various wellness programs.
- \* Keep you out of the "loan business."

#### **Why AFLAC benefits make sense to your Employees...**

- \* Opportunity to choose coverage at substantially reduced group rates.
- \* Benefits are paid DIRECTLY to the employee and their family in times of need.
- \* Protect their family from the financial cost associated with injuries and illnesses.
- \* Obtain policies that will help fill the gaps in other coverage.

#### **AFLAC helps people bounce back; They provide cash benefits for...**

- \* Rising deductibles and co-payments.
- \* Charges beyond what are usual and customary.
- \* Everyday living expenses.
- \* Lost income.

Due to our close association I have taken the liberty to have Jerry Graves, our AFLAC representative, contact you to discuss the benefits of the programs more thoroughly. I feel the programs AFLAC offers will be of great benefit to your company/organization and an excellent value to your staff.

I want to thank you in advance and appreciate the time you will spend with Jerry. And if you wish to contact Jerry now you can reach him at **813-503-1225** or [JERRYAFLAC@aol.com](mailto:JERRYAFLAC@aol.com) by email.

Greg Roe, President